

Ved Consulting

Consulting | Coaching | Capability Building

Job Title: Consultant

Location: Base Location Pune or Delhi NCR, travel as per Project Requirement

Work Format: From Project Location

Working Days: 6 Days a Week



About the company

Ved Consulting is a strategy execution and transformation advisory firm helping organisations translate vision into measurable results. With 25+ years of experience across industries and geographies, we specialise in growth strategy, operational excellence, and performance transformation. The founders have led large-scale strategy design, strategy implementation, operations excellence, and digital transformation programs for Fortune 500 companies, Indian conglomerates, and MSMEs. Their proven track record spans multiple sectors, driving measurable business outcomes in complex and competitive environments.

Our consultants bring a blend of global expertise and local insight to deliver practical, high-impact solutions. We partner with leaders to drive sustainable change and unlock their organisation's full potential.

The company currently delivers assignments in Strategy Design, Operations Excellence, CxO Advisory, HR Consulting, and Executive Performance Coaching. In the near future, it will expand its portfolio to include Digital Transformation services, with a sharp focus on Cloud Consulting and AI-driven solutions.

Ved Consulting leverages the start-up ecosystem culture to foster true ownership within the firm. It enables consultants to evolve into “business owners” by leading practice development, driving business growth, and earning a stake in the company's success.

Position Overview

The Lead Consultant will play a pivotal role in designing, managing, and delivering high-impact transformation projects for clients across sectors. This role demands strong problem-solving skills, strategic thinking, and the ability to work closely with senior stakeholders to translate strategy into measurable outcomes. The Lead Consultant will also mentor junior team members and contribute to business development efforts, ensuring Ved Consulting's reputation for excellence is upheld in every engagement.

Key Responsibilities

1. Client Engagement & Delivery

- Lead end-to-end execution of consulting projects — from diagnosis and solution design to implementation and review.
- Engage with C-suite executives and senior management to understand business challenges, align expectations, and co-create solutions.
- Drive transformation programs in areas such as strategy execution, operational excellence, sales transformation, supply chain optimisation, productivity improvement, and culture change; depending upon the engagement requirement
- Ensure project deliverables meet quality standards, timelines, and client objectives.
- Facilitate workshops, strategic reviews, and problem-solving sessions with client teams.

2. Project Management

- Develop detailed project plans, milestones, and resource allocations.
- Manage multiple workstreams simultaneously, ensuring timely and effective delivery.
- Track performance metrics and prepare regular progress reports for clients and internal stakeholders.
- Identify risks and develop mitigation strategies to ensure project success.

3. Thought Leadership & Content Development

- Develop frameworks, methodologies, and best practices for strategy implementation and operational transformation.
- Contribute to Ved Consulting's knowledge base, case studies, and thought leadership content.
- Stay updated with emerging trends in management consulting, industry best practices, and AI-driven business solutions.

4. Business Development

- Support the organization in identifying and pursuing new business opportunities.
- Participate in proposal development, client pitches, and networking events.
- Build long-term client relationships to drive repeat and referral business.

5. People Leadership

- Mentor, coach, and develop junior consultants and analysts.
- Foster a culture of excellence, accountability, and continuous learning within project teams.

Required Qualifications & Skills

- **Education:** BE, MBA or equivalent qualification from a reputed institution.

- **Experience:** Minimum 6–18 years of experience in management consulting, business strategy, or operational transformation in mid-large scale companies.
- Proven track record of delivering measurable results in multi-stakeholder environments.
- Strong analytical and problem-solving abilities, with experience in data-driven decision-making.
- Exceptional communication, facilitation, and presentation skills.
- Demonstrated ability to lead teams and drive for results.
- Comfort with ambiguity, adaptability to changing priorities, and resilience under pressure.
- Knowledge of AI, digital transformation, and emerging business technologies will be an advantage.

Key Attributes for Success

- Strategic thinker with hands-on execution capability.
- Results-oriented with a bias for action.
- Driving results either with team or as an individual consultant
- High emotional intelligence and ability to influence without authority.
- Entrepreneurial mindset with strong business acumen.

Compensation & Growth

- Competitive salary plus performance-linked incentives.
- Opportunities for accelerated career progression based on merit.
- Exposure to high-impact projects across industries and geographies.
- Opportunity to develop a Practice as a Partner (with equity share) and become part of the ownership model.